

Financial Freedom & Exit Pathways



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www.vetdynamics.com



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Succession Planning

Many vet owners wish their practice to remain independent in an ever-increasing corporate profession, even after they retire or step back...

Sometimes you don't get to enjoy all the freedom that comes with running your own business because the practice, staff, or finances need more input and management.

Implementing a strong succession plan is the key to ensuring your practice continues to be successful and profitable - even after your retirement.

We can help you:

- Develop a sustainable Succession Plan
- Set up an effective management structure
- Transition your mind-set



Whether you're setting up a plan from scratch or alleviating the pressures of ownership by up-skilling the next generation of owners and managers, **secure the future of your practice** with a clear vision, strong plan and professional support from our team of experts.

Call us for a free, no obligation and fully confidential discussion about your Succession Plan to discuss how best to achieve your goals.

Planning for Exit

You've worked hard for many years, so when it comes to retiring, you want to ensure that the business has enough value for you to live comfortably...

Helping veterinary practice owners develop and execute a well thought out exit strategy - **in advance of the anticipated time of sale** - is an integral aspect of the professional relationship that we at Vet Dynamics have with our clients.

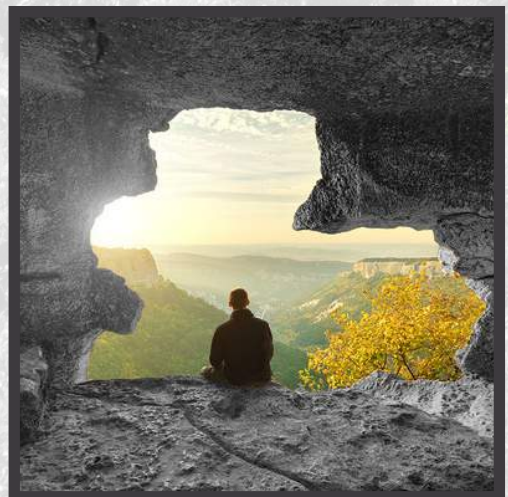
Selling your veterinary practice is often the biggest financial transaction and emotional journey made during your career, so don't do it without taking advice from one of our experienced Practice Development Coaches. Ensure that you achieve the best value for when you're ready to exit.

We can help you:

- Create your personalised Exit Plan
- Discover what value potential buyers are looking for
- Implement a plan based on your retirement needs

Our aim is to help you plan how to sell your practice for its maximum value. We will help you ensure your practice is profitable and sustainable enough to generate offers that will finance your retirement, comfortably.

Call us for a free, no obligation and fully confidential discussion about your Exit Plan to discuss how best to achieve your goals.



Sales and Valuations

You may be wondering whether to sell your practice; whether it's the right time, or whether your practice is even ready...

Perhaps you have been approached by a corporate buyer? Maybe you're thriving and you just want to take advantage of the current buying power? Whatever your reason, selling a veterinary practice is often the largest financial transaction made during a vet's lifetime, so needs to involve expert consideration and planning.

What we offer:

- A free market valuation to get you started
- All the negotiating done for you, saving you time and stress
- On average we achieve 35% more on practice offers than those sold alone



Figures shown below provide an example of actual amounts brokered in 2017

Practice	Initial offer	Improved offer	Uplift
# 1	£600,000	£950,000	37%
# 2	£1,200,000	£2,200,000	45%
# 3	£1,300,000	£2,500,000	48%
# 4	£3,500,000	£4,100,000	15%
# 5	£2,500,000	£4,500,000	44%

If you're thinking about selling now, curious about your practice's value, or looking to sell in the future, contact the team here at Vet Dynamics.

We'd love to talk to you in complete confidentiality, with no obligation, and give you a free market valuation.

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 **VET**dynamics
VISION AND VALUE